

Anti-Corruption

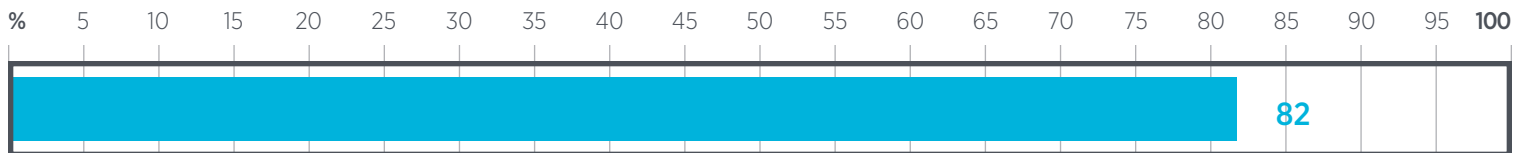
Cross - Industry Performance Overview Report



Jan 01, 2015 - Dec 01, 2016

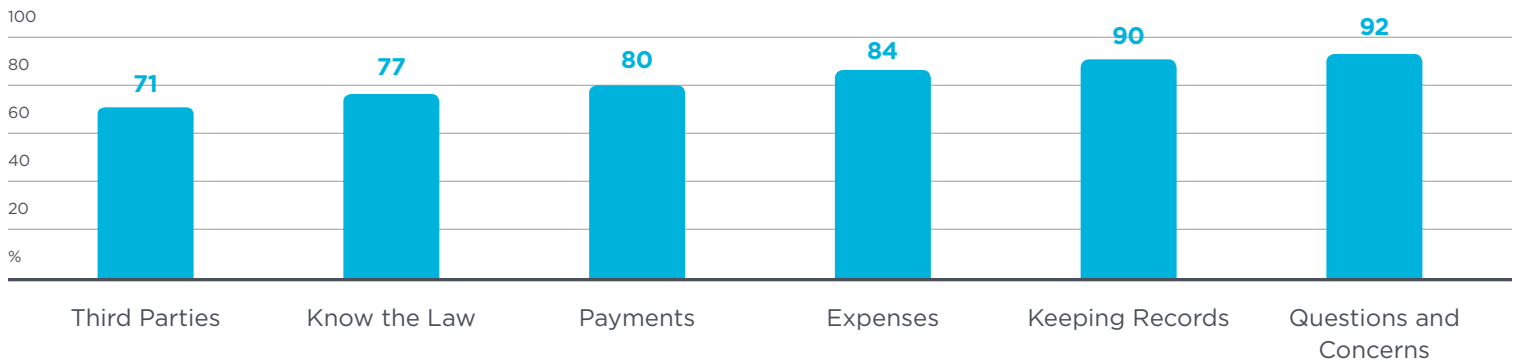
The average cross-industry performance for Anti-Corruption is **82%**.

Company Performance is the average of Performance by Category.



Performance by category

Performance by Category is the average of activities passed by each user within a Category.



Time spent

The numbers below show the average time spent by 95% of the users, eliminating 5% outliers with the longest duration.



33 Minutes to complete the course



8 Minutes spent in the policy/ course material/ best practices sections

Top five most challenging activities

Activity performance is the average of users who passed the activity by choosing the correct answer option(s).

01 **Category** Third Parties

Question

Carlos found out that, after months of delay, the Ministry of Economic Development has just denied his permit application for a string of tourist resorts along the coast. As Carlos ponders what to do next, he receives a call from Miguel, a consultant, who says he could ensure the decision is reversed. Miguel knows his contacts in the Ministry would help such a beneficial project proceed. Carlos realises that he could recoup Miguel's fee once the first resort

Before making a decision, what questions should Carlos consider?

✗ 54% ✓ 46% 

Answer Option

% Chosen value will not add up to 100% because this activity type allows users to choose more than one option

Answer Option	Correct Answer	%Chosen
A. Where would the fees paid to the consultant go?	✓	70%
B. How long would it take to recoup the consultant's fee?	✗	6%
C. Is it possible to get a quick reference for Miguel from the Ministry before moving forward?	✗	37%
D. If I don't ask how he will get the decision reversed, does that mean I am not liable if it's illegal?	✗	30%
E. How soon can we start due diligence on this consultant?	✓	54%

02 **Category** Know the Law

Question

Brianna and Rafael are marketing assistants at a fitness centre. Their boss suggests they offer discounted or free annual gym memberships to all candidates in the next town council elections. Rafael thinks that offering free memberships to those who have a chance of winning would be better. Brianna thinks it's fairer, and better PR, to offer it to every candidate. After all, the fitness centre intends to open another branch locally in the near future.

Which of the following would help Brianna and Rafael's discussion?

✗ 42% ✓ 58% 

Answer Option

% Chosen value will not add up to 100% because this activity type allows users to choose more than one option

Answer Option	Correct Answer	%Chosen
A. The same offer should be made to all candidates to avoid the perception of favouritism	✗	33%
B. Only a discount on a gym membership should be offered because a free membership is too valuable and could be considered a bribe	✗	14%
C. Offering a discount to only the main candidates would be the most prudent action	✗	4%
D. The offer of a free or discounted membership should not be made to any candidates	✓	64%
E. A discount on a gym membership can be considered a bribe	✓	63%

Top five most challenging activities

Activity performance is the average of users who passed the activity by choosing the correct answer option(s).

03

Category

Know the Law

Question

Jian works for a textile company that is working hard to close a big deal with All.Clothes PLC., a private company would gain cost savings over their current supplier. Jian knows he needs to be careful about the type of expenses and entertainment provided to avoid violating anticorruption laws.

What advice would you give Jian about keeping entertainment within the law?

✗ 40% ✓ 60% 

Answer Option

% Chosen value will not add up to 100% because this activity type allows users to choose more than one option

Answer Option	Correct Answer	%Chosen
A. Since All.Clothes is not a government agency, there is no need to be overly cautious about the type of travel and entertainment provided	✗	7%
B. Ensure you keep any money spent under the legal threshold amount	✗	32%
C. You only need to adhere to the anti-corruption rules of the country where your company is based	✗	11%
D. If you get the business based on a bribe, you could face serious consequences including significant fines	✓	71%
E. Even if a bribe doesn't work, you can be prosecuted	✓	62%

04

Category

Payments

Question

Stig and Leena are setting up a new satellite office in Eastern Europe. Their to-do list grows longer every day, but the opening date of the office remains the same, so they are under pressure to get things sorted out quickly. They've been offered help by some locals and they are trying to work out which of the offers are actual requests for facilitation payments as opposed to service fees.

Which of the following would you classify as a facilitation payment?

✗ 35% ✓ 65% 

Answer Option

% Chosen value will not add up to 100% because this activity type allows users to choose more than one option

Answer Option	Correct Answer	%Chosen
A. For an extra fee (cash) to a clerk, a business license will be issued within 24 hours; otherwise, there will be a three month delay	✓	74%
B. A standard agency fee to have work visas issued next day	✗	29%
C. A single payment to a local handyman to install carpet	✗	17%
D. Paying the state-owned electricity company an extra fee to ensure that the office stays connected to the power	✓	72%
E. An additional fee to the manager of the local post office to start their mail delivery service	✓	73%

Top five most challenging activities

Activity performance is the average of users who passed the activity by choosing the correct answer option(s).

05 **Category**
Expenses

Question

Boris has had a successful meeting with Magda, the head of the communications industry regulating body, and his plans to buy a slew of failing media outlets has her approval in principle. After their latest dinner meeting, Magda left with an arm load of glossy magazines and branded golf balls. As Magda was also golf mad, it seemed natural to Boris to offer her and her family a holiday at the company's golf resort in Aruba.

Which of Boris's expenses would NOT be deemed reasonable and bona fide?

✘ 31% ✔ 69% 

Answer Option

% Chosen value will not add up to 100% because this activity type allows users to choose more than one option

Answer Option	Correct Answer	%Chosen
A. Giving Magda magazines that his company publishes	✘	7%
B. Giving Magda branded golf balls	✘	32%
C. Having a business meeting with Magda over dinner	✘	7%
D. A holiday at the company golf resort in Aruba for Magda and her family	✔	92%
E. Donating to a charity Magda mentioned over dinner	✔	70%