Integrating Risk Appetite into Risk Management

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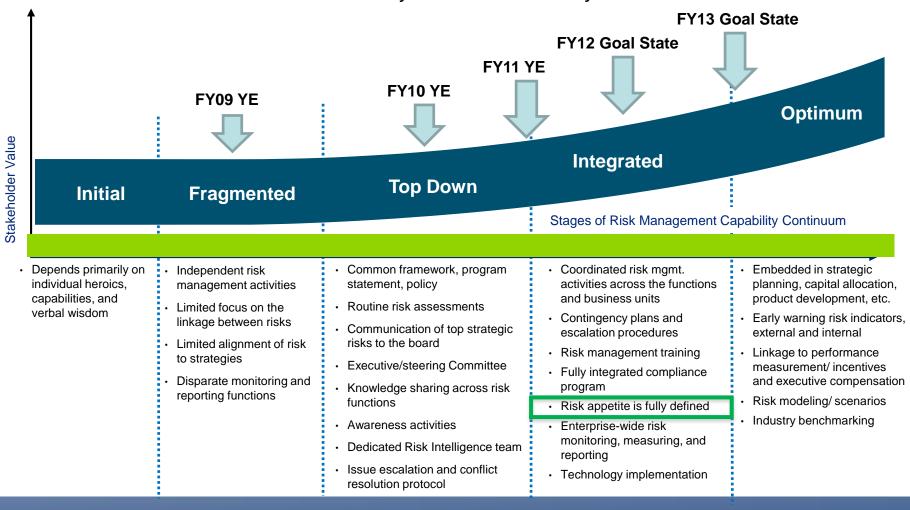
Agenda

- Welcome & Introductions
- Overview of Sysco
- Sysco's Integration of Risk Appetite into ERM
- Panel Discussion
- Questions & Answers

Overview of Sysco

- The global leader in selling, marketing and distributing food products to restaurants, healthcare and educational facilities, lodging establishments and other customers who prepare meals away from home
- Products also include equipment and supplies for the food service and hospitality industries
- Operates from more than 180 locations throughout the U.S., Canada, and Ireland
- 45,000 employees

By investing time and resources into Sysco's ERM Program, we have been able to continually advance Sysco's state of maturity.



Approach to developing risk appetite ("RA")

define/validate risk

tolerance levels

Map RA levels **Document & Develop Risk Define Broad** back to Risk Communicate **Enforce RA Universe RA Levels** Universe RA Socialized RA Defined Risk Owners Updated risk Executed approved enterprise-level developed initial register to include approach. plan KRIs/metrics and risks workshop results, target risk Implemented a tolerance levels and executive exposures Grouped risks into continuous dashboard to the risk categories Defined initial Produced an monitoring of risk Board owner "report-KRI/metrics and executive Developed an back" of tolerance levels dashboard that Developed RA initial risk scoring (both currently KRIs/metrics summarized statements, and methodology to available and embedded them current and target include in a risk Embed RA levels aspirational) risk exposures, as into the annual into future risk register well as identified strategic planning Hosted workshops assessments Appointed risk the ranges of process and conducted "owners" Augmented existing tolerance interviews to **ERM** process with

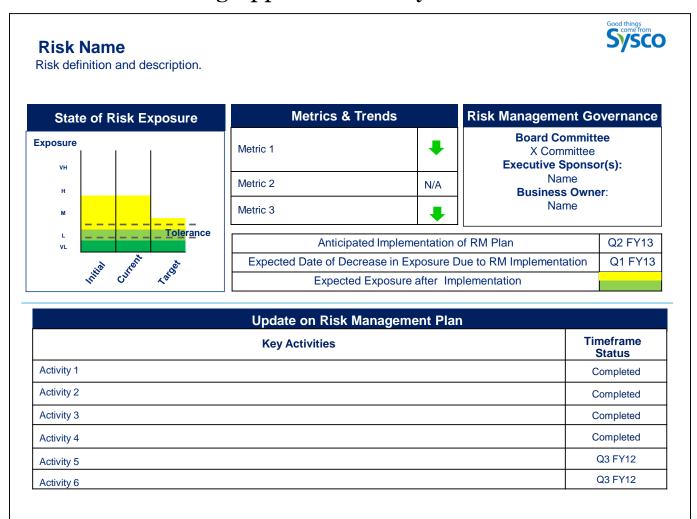
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continuous

levels

monitoring of RA

Monitoring Appetite Levels by Risk Owners

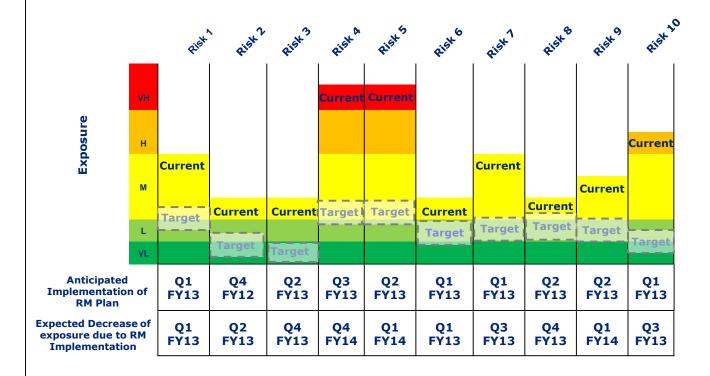


Reporting Appetite Levels to Executives & Board



Key Enterprise Risks - Targeted Exposure, RM Plan Implementation

This summary shows the current exposure, targeted exposure range, and when implementation of risk management (RM) plan key milestones are expected to be reached.



Sysco's Integration of Risk Appetite into ERM Lessons Learned

- Take time to educate
- Socialize your drafts
- Obtain buy-in along the way
- Develop Risk Appetite statements that are flexible enough to be realistic, yet firm enough to be taken seriously
- Obtain messaging from the top
- Leverage what you already have so that this isn't seen as "additive"
- Include metrics that are aspirational

Moderated Panel Discussion

Questions & Answers