# Bruce Pounder, CMA, CFM, DipIFR (ACCA)

Director of Professional Programs Loscalzo Associates, Ltd. (a Division of SmartPros)



#### Leases

- Definition of a lease
- Lessee accounting
- Lessor accounting
- Investment property entities
- Business implications of forthcoming standards:
  - Lease-versus-buy decisions, lease negotiations, financial-statement analysis, investor relations, cost-plus contract pricing, rate-setting in regulated industries, asset-based taxes, global operations ...

#### **Revenue from Contracts with Customers**

- New core principle for recognizing revenue
- New five-step procedure for applying the core principle
- 30% of ASC subtopics would be deleted or amended
  - Industry-specific revenue guidance would largely (but not completely) be eliminated
  - Remaining industry-specific revenue guidance would change significantly
- Major implications for contract negotiations

#### **Financial Instruments**

- **Not** just for financial institutions
- Liquidity and interest rate risk disclosures
- Impairment
- Classification and measurement
- Hedging
- Business implications of forthcoming standards

### IFRS / Convergence

- Standard-level convergence between U.S. GAAP & IFRS
- IFRS variants
- SEC Work Plan
- Future role of FASB

### Blurring the Line: Public vs. Private Companies

- JOBS Act
  - Emerging Growth Companies (EGCs)
- FASB Projects:
  - Definition of a Nonpublic Entity
  - Private Company Decision-Making Framework
- FAF Private Company Council
- Career-Mobility Issues

### **eXtensible Business Reporting Language (XBRL)**

- Transitions:
  - "Furnished" to "filed"
  - Block tagging to granular tagging of notes
- 2012 U.S. GAAP Financial Reporting Taxonomy (UGT)
- What about IFRS filers?

# "Weak Signals of Disruptive Change"

- Sustainability accounting and reporting
- Islamic finance, accounting and reporting

Nili Shah Deputy Chief Accountant Division of Corporation Finance June 4, 2012



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# Division of Corporation Finance – What We Do

- Selectively review the disclosure documents filed by public companies (including initial registrations)
- Provide interpretive assistance on SEC rules and forms
- Recommend new and revised rules to the Commission

# Frequent CF Staff Comment Areas

- Loss contingencies
- Realization of deferred tax assets
- Segment disclosures
- Pension accounting and disclosures
- Consolidation
- Non-GAAP measures
- Other

# **Best Practices**

- ✓ Make sure accountants are involved for accounting matters
- Document your decision-making contemporaneously
- When in doubt, consider a formal or informal consultation with the SEC staff
- Understand the comment; feel free to give us a call!
- Respond promptly
- Make responses comprehensive
- Do not copy disclosure from other companies; use it as an example, but create your own
- Submit all correspondence with the Staff on EDGAR

# Other Efforts

#### **Commission Actions**

- Dodd-Frank Act Rulemaking and Studies
- JOBS Act Rulemaking and Studies
- Commission Statement in Support of Convergence and Global Accounting Standards

# Recent Communications

- CF Disclosure Guidance Topics
  - ❖ No. 1 Reverse Merger Observations
  - ❖ No. 2 Cyber-security
  - No. 3 Promotional and Sales Material pursuant to Industry Guide 5
  - No. 4 European Sovereign Debt
  - ❖ No. 5 Smaller Financial Institution Disclosures
- Financial Reporting Manual quarterly updates

# Appendix – Resources

#### Information for Accountants

www.sec.gov/divisions/corpfin/cfreportingguidance.shtml

- Division Financial Reporting Manual
- Compliance & Disclosure Interpretations
- Staff Accounting Bulletins
- Corporation Finance Comment Letters
- Corporation Finance Filing Review Process
- CF Disclosure Guidance Topics

# Appendix – Resources (cont)

#### Whom do I contact for assistance and how?

- Comment Process Disclosure Operations CF Staff
  - Names and number will be on comment letter

#### Informal Question

- Financial Reporting CF Office of Chief Accountant at (202) 551-3400 or submit request through online form at <a href="https://tts.sec.gov/cgi-bin/corp\_fin\_interpretive">https://tts.sec.gov/cgi-bin/corp\_fin\_interpretive</a>
- U.S. GAAP SEC Office of the Chief Accountants at 202-551-5300 or OCA@sec.gov
- Small Business Policy CF Office of Small Business Policy (202) 551-3460
- Interpretive questions CF Office of Chief Counsel at 202-551-3500
- EDGAR question EDGAR Filer Support at 202-551-8900

# Appendix – Resources (cont)

### Formal Requests related to financial reporting

- Pre-filing accommodations/waivers/interpretations of reporting requirements
- Address to the DCF Chief Accountant
- ❖ Mail or email to <u>dcaoletters@sec.gov</u>
- Clearly state issue and relief sought
- Clearly state facts and relate them to analysis of issue
- Clearly state the basis for relief

# Formal consultations on the application of GAAP should be sent to - OCA@sec.gov

www.sec.gov/info/accountants/ocasubguidance.htm